

试题编号: 221 试题名称: 英语二外

注意: 答题一律答在答题纸上, 答在草稿纸或试卷上一律无效

Part I Cloze Test (20 points)

Section A

Directions: Read the following passage carefully and choose the best one from the four choices marked A, B, C and D to fill in each blank. (10 points)

Americans today believe that acceptable social behavior follows effortlessly from personal virtue. The 1)_____ between morals and manners has become blurred (模糊). All you need is a good heart, most people assume, and the rest will take care of itself. You don't have to write thank-you notes.

Many Americans believe that natural behavior is beautiful. The "natural" 2)_____ to human relations presumes that to know any person well enough is to love him, that the only human problem is a communication problem. This 3)_____ that people might be separated by basic genuinely irreconcilable (不可调和的) differences --- philosophical, political, or religious --- and assumes that all such differences are 4)_____ misunderstandings.

Indeed, it has never been easier to insult people inadvertently (非故意地). A gentleman opens a door for a lady because his mother taught him that ladies 5)_____ such courtesies, but this one turns around and spits in his eye because he has insulted her womanhood. A young lady 6)_____ her seat in a crowded bus to an elderly, frail gentleman, and he gives her a dirty look because she has insulted his manhood. 7)_____ you, those are just people trying to be nice; the only problem is that they are operating on different systems of etiquette.

Curiously, it has never been 8)_____ to insult people intentionally. If you say, "You are nasty and I hate you," the person is apt to reply, " Oh, you're feeling 9)_____; I'll wait until you feel better."

The idea that people can behave "naturally" without resorting to an artificial code tacitly (心照不宣地) agreed upon by their society is as silly as the idea that they can communicate by using a language without 10)_____ accepted semantic and grammatical rules.

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|----------------------|------------------|--------------------|-------------------|
| 1) A. instinct | B. distinction | C. intuition | D. similarity |
| 2) A. road | B. way | C. approach | D. means |
| 3) A. approves | B. denies | C. supports | D. disagrees |
| 4) A. no more than | B. not more than | C. a bit more than | D. much more than |
| 5) A. dislike | B. approve | C. thank | D. appreciate |
| 6) A. offering | B. offered | C. offers | D. offer |
| 7) A. Mind | B. Warn | C. Beware | D. Notice |
| 8) A. better | B. easier | C. worse | D. harder |
| 9) A. friendly | B. terrible | C. disgusting | D. hostile |
| 10) A. superficially | B. profoundly | C. commonly | D. individually |

Section B

Directions: Complete the following passage with the appropriate words from the box, change the form if necessary. (10 points)

constitute, efficiency, control, code, environment, effect, impact, shabby, describe, straight, indirect, function, work, amateur, research

For years, some companies have been attempting to increase the 11) _____ of employees by prescribing dress and establishing dress 12) _____. Most of these schemes have proved ineffective because they have been created by 13) _____ who don't understand the effect clothing has on the work 14) _____. Dress codes can 15) _____, but the assumption that clothing has a major, continuing 16) _____ on the wearer is erroneous. True, you may feel 17) _____ when you wear shabby clothes, and your morale (精神) may perk up (振作) a bit when you splurge on an expensive tie. But clothing most significantly affects the people whom the wearer meets and, in the long run, affects the wearer only 18) _____ because it controls the reaction of the world to him. My 19) _____ shows that in most business situations the wearer is not directly affected by his clothing, and that the effect of clothing on other people is mainly 20) _____ by the socioeconomic level of the clothing.

Part II Reading Comprehension (40 points)

Directions: Each of the passages below is followed by some questions or incomplete sentences. For each question or sentence there are four answers or choices marked A,B,C and D. Read the passage carefully and choose the best answer or choice to each of the questions or sentences.

Passage 1

In business settings, the handshake that connotes confidence, sincerity and openness goes like this: right hand extended and vertical, a firm but not a crushing grip, and in Texas, three or four full pumps up and down. On the East Coast, it's three to five shorter, quicker pumps. And in California, it's one or two quick pumps -- anything more than that is just too much.

So says communications specialist Patti Wood, who trains businessmen and public speakers on improving their presentation skills, and who frequently interprets the body language of the rich and powerful for the media.

"It's not the firmness so much as the fact that the palm of your hand has full contact with the palm of the other person's hand," Wood says.

She argues that it takes 90 seconds for someone to formulate an opinion about another person based on first impressions.

In business, whether it's making a sales pitch, building clientele or creating rapport with co-workers, bosses or employees, those first 90 seconds are crucial and hard to erase. Elissa Foster, communications professor at the University of Texas-San Antonio, agrees.

"Most hiring decisions are made within the first 10 seconds of a meeting, before you even sit and talk," Wood said.

"No matter what a person says after those 10 seconds, the interviewer spends their time saying to themselves, 'I was right,' looking for information to confirm their first impression."

Wood advises job candidates to smile sincerely as they give a firm and formal equal-power handshake, both at the beginning and the closing of an interview.

"Because even if you don't think you did well, you want to face that person, smile and give them a good handshake," she said. "You can save a bad interview with a good handshake."

21. Which of the following statements is true according to the first paragraph?
- A. Handshake can show your confidence, sincerity and openness.
 - B. It is advisable to give a handshake by grasping other's hand firmly.
 - C. Handshake in business varies from place to place.
 - D. A proper handshake is a quick shake with three or four fingers.
22. In the sentence "those first 90 seconds are crucial and hard to erase" (Par. 5), "erase" here means _____.
- A. pass
 - B. endure
 - C. forget
 - D. remember
23. In the job interview, most interviewers make the hiring decision _____.
- A. based on the first impression of no more than 10 seconds
 - B. after the contact with you for 90 seconds
 - C. after you finish your talk
 - D. after They gets more information
24. Which of the following statements is implied in the passage?
- A. During the interview, the interviewers pay no attention to the job candidates but look for proof of their decision.
 - B. You should give handshake at the beginning and the closing of the meeting.
 - C. While shaking hands, you should smile and keep an eye contact with the interview.
 - D. You may get another chance for the job if you give a good handshake after you fail in the interview.
- 25.